

Relocation Guide



How do I get started?

Your dedicated Relocation Coach is Lori Herbert

Tel. (800) 617-1904 Ext. 8850 **Fax** (480) 361-8851 **email** lherbert@gmsmobility.com

After contact, Lori Herbert will:

- Send you a customized information packet
- Initiate all contact with the appropriate service providers to invoke special discounts and services

What does GMS do?

Homeowner support

- Confidential market analysis of current home
- Home marketing & home selling services
- Find-an Agent™ selection process
- Homeowner VIP community tours
- Home finding service
- Short-term or interim corporate housing

Financial services

- A personal mortgage counselor from our preferred partner will guide you through a quick pre-qualification
- Preferred mortgage rates plus discounted closing costs and liberal qualifying ratio

Pre-move services and support

- Dedicated Relocation Coach
- Needs analysis to determine key lifestyle issues surrounding move
- City profiles
- National school reports
- Access to relocation tools

Van line services

- National volume discounts with 7 major national carriers
- Free valuation for up to \$75,000
- Guaranteed not-to-exceed estimates
- Guaranteed pickup and delivery timeframes
- Discounted storage rates



Who is Global Mobility Solutions?

Global Mobility Solutions (GMS), founded in 1987, initially focused our efforts in the area of relocation for executive recruiting which led naturally into understanding and addressing the needs of our corporate clients' transferees and new hires. Over the years we have added and improved upon services and technology based on client needs and feedback, and developed a business model that most effectively streamlines processes to provide outstanding global service while experiencing low operating costs – which we pass on to you! Our services are free to you, and help you during the pre-decision stage all the way through to moving to the new location.



**Lori Herbert, CRP
Relocation Coach**

Lori serves as a Relocation Coach and has over 11 years experience in the real estate and relocation industry.

Prior to joining GMS, Lori held an office administrator position in a real estate company. Lori holds the Certified Relocation Professional (CRP) designation from the Worldwide ERC.

Lori's depth of experience in real estate serves her clients well in providing good counsel in their real estate transactions. Her organizational skills are an asset to the position and enable her to simplify the process for her clients. Lori believes in delivering excellent service to all of her clients and providing a rewarding experience in each transaction.

GMS Family Values Program

GMS' goals are to help you to make the right long-term decision about relocating and to reduce the stress that often accompanies moving. GMS' Family Values Program addresses the personal needs of you and your family. During the course of your initial interview with the Relocation Coach, she will gather information pertaining to spouse's employment, school preferences, current neighborhood characteristics, etc. Based on that information, your Coach will coordinate the appropriate services and identify the best real estate agent for you, advising him/her of your specific requirements. Once your decision is made to move, your Coach will guide you through the rest of the process, acting as your advocate and point of coordination.

