# AMENDMENT No. 2 TO THE AGREEMENT BY AND BETWEEN THE TEXAS A&M UNIVERSITY SYSTEM AND INSTRUCTURE, INC.

This Amendment No. 2 ("Amendment") serves to amend the Agreement, effective September 13, 2018, between The Texas A&M University System ("System") and Instructure, Inc. ("PROVIDER"), and is effective September 13, 2021 ("Amendment Effective Date"). System and PROVIDER agree to amend the agreement as follows:

#### 2. TERM OF THE AGREEMENT

This agreement shall be extended for the period beginning September 13, 2021 and ending on September 12, 2023. As of the Amendment Effective Date, Exhibit A of the agreement shall be replaced with the Exhibit A hereto.

#### 12. MISCELLANEOUS

- 12.M is deleted in its entirety and replaced with the following:
- M. Force Majeure. Neither party will be in breach of its obligations under this Agreement or incur any liability to the other party for any losses or damages of any nature whatsoever incurred or suffered by that other party if and to the extent that it is prevented from carrying out those obligations by, or such losses or damages are caused by, a Force Majeure event (as defined below), except to the extent that the relevant breach of its obligations would have occurred, or the relevant losses or damages would have arisen, even if the Force Majeure event had not occurred. "Force Majeure event" is defined as: 1) acts of God; 2) war; 3) act(s) of terrorism; 4) fires; 5) explosions; 6) natural disasters, to include without limitation, hurricanes, floods, and tornadoes; 7) failure of transportation; 8) strike(s); 9) loss or shortage of transportation facilities; 10) lockout, or commandeering of materials, products, plants or facilities by the government or other order (both federal and state); 11) interruptions by government or court orders (both federal and state); 12) present and future orders of any regulatory body having proper jurisdiction; 13) civil disturbances, to include without limitation, riots, rebellions, and insurrections; 14) epidemic(s), pandemic(s), or other national, state, or regional emergency(ies); and 15) any other cause not enumerated in this provision, but which is beyond the reasonable control of the party whose performance is affected and which by the exercise of all reasonable due diligence, such party is unable to overcome. Such excuse from performance will be effective only to the extent and duration of the Force Majeure event(s) causing the failure or delay in performance and provided that the affected party has not caused such Force Majeure event(s) to occur and continues to use diligent, good faith efforts to avoid the effects of such Force Majeure event(s) and to perform its obligation(s). Written notice of a party's failure or delay in performance due to Force Majeure must be given within a reasonable time after its occurrence and must describe the Force

Majeure event(s) and the actions taken to minimize the impact of such Force Majeure event(s). For the avoidance of doubt, the COVID-19 pandemic and any governmental changes or closures related thereto shall be deemed Force Majeure events, even to the extent reasonably foreseeable by either party as of the effective date of this Agreement. Under no circumstance will a Force Majeure event excuse a party's obligations to make payments when due, unless such Force Majeure event results in a failure of an applicable banking system that deprives a Party access to otherwise available funds.

The following clause shall be added to Section 12.

W. **Records Retention.** PROVIDER will preserve all contracting information, as defined under Texas Government Code, Section 552.003 (1-a), related to the Agreement for the duration of the Agreement.

All other terms and conditions not hereby amended are to remain in full force and effect.

The Texas A&M University System:

DocuSigned by:

Mr. Jeff Zimmermann

Director, Procurement & Business Services

Date: 10/18/2021 | 08:35:30 CDT

Instructure, Inc.:

By: Jeffrey lives

Sr. Manager, Deal Desk

DocuSigned by:

Date: 10/15/2021 | 17:25:55 MDT

## EXHIBIT A – PRICING (as of Amendment Effective Date)

#### 1. INITIAL IMPLEMENTATION OR SET-UP FEE

Each Texas A&M member institution has the option of choosing the Implementation and Training package that best meets its needs. Implementation pricing by FTE has been included in Table 26. Instructure's Essential, Standard and Premium packages have been outlined in Table 27.

**Table 26. Canvas Implementation Services Pricing** 

	Canvas Implementation				
FTE (low)	FTE (high)	Essential	Standard	Premium	
200	1,999	\$8,000	\$20,000	\$63,100	
2,000	4,999	\$9,000	\$20,000	\$65,100	
5,000	9,999	\$11,000	\$21,000	\$73,100	
10,000	14,999	\$14,000	\$24,000	\$81,100	
15,000	19,999	\$16,000	\$26,000	\$88,100	
20,000	29,999	\$16,000	\$28,000	\$95,100	
30,000	59,999	\$18,000	\$28,000	\$115,100	
60,000	And Up	\$18,000	\$28,000	\$135,100	

#### **IMPLEMENTATION PACKAGES:**

Instructure's Implementation Services Packages provide service options to meet each client institution's implementation requirements—ranging from minimal support and guidance to full project ownership and management by Instructure. To provide institutions with the highest level of service, Instructure recommends the Premium Implementation Services package.

**Table 27: Canvas Implementation Services Packages** 

	Essential Implementation	Standard Implementation	Premium Implementation
Overview	We guide you through our proven cohort model and checklists. You manage and complete the majority of tasks.	We provide more resources, increase training, and take ownership of key project tasks.	We lead and take ownership of the project and come onsite to ensure successful project and rapid adoption.
Designed For	Institutions with limited budgets and/or that possess the necessary technical knowledge and skills.	Institutions that desire a more customized implementation approach/timeframe, need additional technical and training support, or have complex requirements.	Institutions that desire the fastest implementation, have very complex requirements and/or multiple Canvas services to implement, or want Instructure to drive and manage the project(s).

			,
Project Management	Cohort-based shared project management. Optional (but recommended) weekly webinars. Regular contact with your cohort leader and CSM.	Assigned project manager. Standard project plan, weekly calls with your Canvas team, and project guidance.	Assigned project manager. Custom project plan based on services purchased and Canvas implementation needs. A 2-day onsite visit with your project manager and CSM to meet your team, discover your needs, and complete a substantial number of implementation tasks. Weekly calls with your Canvas team.
Technical Consultation	Contact with a shared Technical Consultant via cohort touchbases or group inbox.	weekly calls during tec	sultant taking an active part in hnical activation (which lasts 4-6 weeks).
Strategic Services	NA	Strategic consulting (10 hours) to support your institution vision, garner leadership buy-in, and help with key planning.	Strategic consulting (50 hours OR 1 day onsite + 25 hours) to support your institution vision, garner leadership buyin, create communication, training, and engagement plans or provide targeted coaching on key initiatives.
Training	Unlimited training portal access to core on-demand training content.	Everything in Essential plus unlimited access to advanced on-demand training content.	Everything in Standard plus unlimited access to a schedule of instructor-led online training.
	NA	6 customized training webinar sessions	Customized 3 day onsite (or equivalent) training
Instructional Design	One ready-made course ten library of ter	One custom course template, including client consultation, customized graphics, and template build.	
Resources	Canvas course that guides you through all implementation steps / topics. Access to guides and best practice tools.	Project plan using a proven standard template. Project manager assigns resources to tasks and provides weekly consultation. Access to guides and best practice tools.	Fully-customized project plan to ensure a successful Canvas implementation. Project manager assigns resources, defines the critical path, manages risks, and ensures tasks are completed to meet your timeline. Weekly comprehensive project reviews.
Branding	Overview of the Theme Editor.		
Authenticatio	Authentication integration support for your LDAP, SAML, OAuth, and CAS, as		
n	configured by you. Access to guides and troubleshooting assistance.		

SIS Integration	SIS data provisioning guidance through manual creation, CSV import, or a limited set of SIS integrations**. Access to API documentation, guides, and best practice tools.	One-on-one data provisioning support to map and bring user data into Canvas from supported CSV or API integrations.		
Marketing	Access to guides and b	est practice documentation for roll out and adoption.		
Course Imports	General guidance and assistance.	Import up to 1,000 courses from supported formats.	Import up to 5,000 courses from supported formats.	

<sup>•</sup> VALID SIS INTEGRATIONS WHICH REQUIRE DIRECT API ACCESS ARE: AERIES, ASPEN, ASPIRE, BLACKBAUD (EX. EDUCATION EDGE), CLEVER, FOCUS, INFINITE CAMPUS, POWERSCHOOL, PROGRESSBOOK (DASL), Q (AEQUITAS), QMLATIV, SAPPHIRE, SKYWARD, SYNERGY.

ALL OF THESE SUPPORT BOTH DATA PROVISIONING AND GRADE PASSBACK (EXCEPT CLEVER, WHICH IS DATA PROVISIONING ONLY).

- ADDITIONAL SIS PROVIDER-SUPPORTED INTEGRATIONS MAY BE AVAILABLE, MOST OF WHICH USE LEVERAGE CSV IMPORT AND MAY HAVE GRADE PASSBACK OPTIONS. YOU AND/OR SIS PROVIDER PERFORM THIS CONFIGURATION.
- MANUAL PROVISIONING AND CSV IMPORTS ARE CONFIGURED AND TESTED BY YOU WITH BASIC GUIDANCE FROM YOUR CANVAS CONSULTANTS; YOUR CONSULTANTS AND YOU WILL BOTH PERFORM TASKS TO ESTABLISH SFTP ACCESS (IF DESIRED) OR PERFORM SIS INTEGRATION.

Canvas Implementation pricing has a one-time Implementation Package fee, then a recurring (annual) subscription fee per Full Time Enrollment (student FTE).

#### **SUPPORT OPTIONS**

Instructure employs an industry-standard, traditional three-tier technical support methodology for incident reporting, escalation, and resolution. To provide you with technical support, Instructure offers three services packages: Basic, optional 24x7, or optional Tier 1, as described below.

- The Basic Support package is included in the Canvas subscription fee at no additional cost. Under the Basic Support package, first-tier support is provided by the institution's LMS Administrator and Instructure's Support team provides second- and third-tier Support.
- The optional **24x7 Support** package offers around-the-clock, year-round support to institutions' local LMS administrators.
- The optional **24/7 + Faculty Tier 1** package offers around-the-clock, year-round support to institutions' faculty and staff.
- (NOT APPLICABLE TO K12) The optional Tier 1 Support package offers around-theclock, year-round support to administrators and instructors, or administrators, instructors, and students.

The following table provides a comparison of the support channels, availability, and targeted response times offered by each support package.

**Table 28. Canvas Support Packages** 

Canvas Support Options				
	Basic (included)	24/7 (additional fee)	24/7 + Faculty Tier 1 (additional fee)	24/7 + Tier 1 (additional fee)
TIER 1 SUPPORT	Institution provides Tier 1 helpdesk for all users	Institution provides Tier 1 helpdesk for all users	Institution provides Tier 1 helpdesk for all users; Canvas provides Tier 1 for faculty and staff.	Canvas provides Tier 1 helpdesk for all users.
		Admins can call Canvas Support 24/7/365.	Admins can call Canvas Support 24/7/365.	Admins can call Canvas Support 24/7/365.
	Admins can call Canvas Support from 6 a.m 6 p.m. Local Time, Local Business Days.	Admins can escalate tickets to Canvas Support in the Canvas Support ticketing system.	Admins can escalate tickets to Canvas Support in the Canvas Support ticketing system.	Admins can escalate tickets to Canvas Support in the Canvas Support ticketing system.
CONTACT	Admins can escalate tickets to Canvas Support in the Canvas Support ticketing system.	Admins can contact Canvas Support directly by phone, live chat, or email/webform.	Faculty / staff users can contact Canvas Support directly by phone, live chat, or email / webform.	All users can contact Canvas Support directly by phone, live chat, or email / webform.
Targeted Initial Response Time (80% within time shown)	Two business days	Twelve hours	One hour targeted initial response for webform / email tickets; 5 minute targeted initial response for phone & live chat.	One hour targeted initial response for webform / email tickets; 5 minute targeted initial response for phone & live chat.
NUMBER OF ADMINS	One*	Three*	Three*	Three*
* More available at an additional cost per year				

#### Tier 1 Support for Students & Faculty

To provide the institution with the highest level of support, Instructure highly recommends our optional 24x7 Support package and Tier 1 support. Client institutions that subscribe to the 24x7 Support package and Tier 1 Support consistently and enthusiastically report to us that they are extremely satisfied with the value, level of service, and cost-effectiveness of these services.

Tier 1 Support by Instructure's Support team provides first-line help desk support to address and resolve end user issues such as logging into Canvas, questions about Canvas features and functions, and resolving other operational problems.

The institution's users can contact Instructure's Tier 1 Support staff 24/7 through online ticket submission, chat, e-mail, or phone. The institution's LMS administrator(s) have access to all end-user submitted tickets and monthly usage reports. Instructure Tier 1 Support requires the purchase of 24x7 Support as described above in Table 28, as well as the setup and costs shown in Table 29.

**Table 29. Instructure Tier 1 Support Costs** 

Description	Costs
One-time setup fee	\$500
Per annual FTE/user subscription	\$3.50 (or a minimum of \$2,500)

<sup>\*</sup>Tier 1 requires purchase of 24X7

#### **Instructure 24x7 Support Costs**

Description	Costs
% of SaaS annual subscription	20% (or a minimum of \$2,500)

Customers are not charged on a per-ticket or per-incident basis. There are also no charges for overages. Table 30 lists Tier 1 Support service levels for the institution's faculty and students

Table 30. Instructure Tier 1 Target Initial Response Times

Performance Indicator	Target
First Contact Resolution	Greater than 75%
Phone	80% of calls answered in 5 minutes.
Online Chat	80% of chat requests answered in 5 minutes.
Online Form – Email & Help Desk Ticket Response	80% of tickets or emails responded to in 60 minutes or less for Tier 1.

<sup>\*\*</sup>Canvas Support Targeted Initial Response times are considered non-compensable.

#### **GET TRAINED**

Instructure offers a variety of training options and mediums to help your administrators and faculty feel confident using Canvas. Training may be purchased á la carte or in packages that can fit any budget.

- Onsite Visits
- Online Courses
- Canvas Webinars

#### **Subscription Training Packages**

Implementation Packages include one of the following levels of Subscription Training.

A list of subscription training courses, agendas, and suggested learning paths can be found in the Canvas Training section of the Community.

Subscription Training Package	Cost
Essential Canvas Subscription Training	\$2000 USD Annually
Standard Canvas Subscription Training	\$4000 USD Annually
Premium Canvas Subscription Training	Starting at \$6000 USD Annually based on subscription licenses

#### **Essential Canvas Subscription Training**

Includes access for all faculty and administration within your organization to Core OnDemand Content.

- Access and review content for the 12 month duration of the subscription
- Directly accessible from within Canvas

#### **Standard Canvas Subscription Training**

Includes access for all faculty and administration within your organization to Core + Advanced OnDemand Content.

- Includes all content from the Essential Subscription Training package.
- Select from a variety of training topics relevant to their level of Canvas knowledge and areas of interest—administration, support, course management, instructional design, or specific topics like learning outcomes and rubrics, assessments and grading, and the Canvas mobile apps.

#### **Premium Canvas Subscription Training**

At Instructure, we want you to receive the training that you want, when you need it. To support these efforts, anyone within your organization can leverage your training subscription for any class on our menu. This means that you can continue to train faculty throughout the year, get a new Canvas administrator up to speed quickly, and even learn new and exciting ways to increase adoption around your campus. Your subscription includes all publicly scheduled training courses and can be renewed each year. For the most up-to-date classes and to view our current schedule, visit: <a href="https://community.canvaslms.com/t5/Training/All-Training-Services-Offerings/ta-p/1346">https://community.canvaslms.com/t5/Training/All-Training-Services-Offerings/ta-p/1346</a>

- Includes all content from the Standard Subscription Training package.
- The Training Subscription provides unlimited access to any of Instructure's publicly scheduled classes for the first 12 months for up to twenty (20) named learners. Varying levels of training are available in Canvas administration, support, and faculty/user training. With the Training Subscription, learners can:
  - Take unlimited trainings for the 12-month duration of the subscription
  - Register for pre-scheduled, recurring trainings on the easy-to-use calendar on the Canvas Training website
  - A list of subscription training courses, agendas, and suggested learning paths can be found in the Canvas Training section of the Community.

#### **CANVAS ONSITE TRAINING**

Onsite training is sold for a minimum of 2 consecutive days.

Can be held at Instructure's Salt Lake City office or on-site at any location. Institutions choose from a variety of hands-on workshop and presentation topics to create a personalized training agenda. A typical day includes six hours of training. Instructure reserves the right to deliver onsite service deliverables remotely or substitute with alternative remote formats due to company, state, local or other travel restrictions.

- Option 1: \$5,000 excluding travel costs
- Option 2: \$7,000 inclusive of all costs

Additional Consecutive Training Days

• \$3,500 per day

#### **CUSTOM WEBINAR TRAINING**

If you need training on a topic not covered by any of the standard menu options, one of our trainers will work with you to build a 90 remote training session.

Cost: \$500

### 2. ANNUAL RECURRING LICENSE OR SUBSCRIPTION – INCLUDE ALL POSSIBLE OPTIONS IN THE PRICING OF THIS SUPPORT AND APPLICABLE TERMS

PRICING MODEL

Our Canvas pricing model is based on a one-time implementation fee and annual subscription fees calculated by multiplying the number of student FTE by an annual per-FTE subscription fee.

The following table lists the annual price tiers for FTE's of Texas A and M System individual member institutions. This model also provides the opportunity for one or more schools to move forward at the same time and, using combined FTE, benefit from lower pricing per FTE.

For example, Canvas pricing for Texas A&M College Station is \$10.92 per FTE, while Tarleton is \$16.70 per FTE. However, if Texas A and M College Station and another institution like Tarleton State University move forward together, pricing for each drops to \$10.60 per FTE since their combined FTE is more than 60,000 FTE.

7/1/21 7/1/22 7/1/23 7/1/24 7/1/25 **Subscription Start Date Subscription End Date** 6/30/22 6/30/23 6/30/24 6/30/25 6/3/26 FTE (high) FTE (low) Canvas Subscription per FTE 200 1,999 \$20.82 \$21.45 \$22.09 \$22.75 \$23.44 2,000 4,999 \$19.79 \$20.38 \$22.27 \$20.99 \$21.62 5,000 9,999 \$18.80 \$19.36 \$19.94 \$20.54 \$21.16 10,000 14,999 \$17.86 \$18.40 \$18.95 \$19.52 \$20.10 \$17.56 15,000 19,999 \$16.07 \$16.55 \$17.05 \$18.09 20,000 29,999 \$14.46 \$14.90 \$15.80 \$16.28 \$15.34 30,000 59,999 \$12.29 \$12.66 \$13.04 \$13.43 \$13.83 60,000 And Up \$11.74 \$12.10 \$12.46 \$12.83 \$13.22

**Table 31. Canvas Pricing Model** 

Pricing, terms, conditions are valid for 120 days from the date of this proposal. Each contract will be for a minimum of 3 years and maximum of 5 years. The maximum annual escalation will be 3%. 500 MB/FTE of storage is included in the annual subscription fee. Additional storage can be purchased for \$0.50 per 500 MB per total FTE count. Cost is used to provide a load balancing instance specifically to manage load for the institutions unique domain. Institution to provide SSL certificate for the desired URL.

The table below describes what is included with the Canvas Annual Subscription fee. Please note that many of the features and functions included with Canvas are an additional charge with competitive products.

Table 32. Subscription Fee Inclusions Breakout

Subscription Fee Inclusions				
Comprehensive Hosting Services	500 MB Storage per FTE	Basic Support Package		
Supported Third-Party Integrations	Test/Training Instance	Open API		
All Canvas Features and	Functionality Including	but Not Limited to:		
Mobile Apps	Analytics Toolset	Migration Tools		
Live Polling	Cross Listing Support	Web Services Integration		
Reporting Tools	Communication Tools	Web Conferencing		
Learning Outcomes	Rubrics	Files Repository		
Video (synchronous and asynchronous)	Learning Object Repository			

#### 3. ANY OTHER ANNUAL CHARGES.

Note: This pricing shall be based with the understanding that each Member will determine which LMS to implement from the awarded Respondents according to its needs. Respondents may provide additional pricing options that would provide discounts if multiple Members selected its LMS.

Instructure offers Studio (previously known as "Arc"), an optional, online video platform that unmutes learning by turning one-way, passive video into inclusive, productive discussion. Studio works hand-in-digital-hand with Canvas to make teaching and learning easier, smarter, and more interactive.

The Texas A&M System can use Studio to:

- Manage large amounts of videos across a large org
- Make videos more effective and engaging
- Facilitate more effective and applicable learning
- Improve collaboration across the board

#### **STUDIO**

#### **Studio Pricing**

Studio has an annual subscription fee and one time implementation fee.

The following table lists the annual Studio pricing tiers for Texas A&M System's individual member institutions. This model also provides the opportunity for one or more schools to move forward at the same time and, using combined FTE, benefit from lower pricing per FTE.

Table 33. Studio Pricing per FTE per Year

Studio – Higher Ed				
1 GB :	storage per FTE	/user		
FTE/user	Pricing per	Standard		
	FTE per year	Implementation		
200 to 1,999	\$5.40	\$1,500		
2,000 to 4,999	\$4.50	\$1,500		
5,000 to 9,999	\$4.05	\$1,500		
10,000 to 14,999	\$3.60	\$1,500		
15,000 to 19,999	\$3.15	\$1,500		
20,000 to 29,999	\$2.70	\$1,500		
30,000 to 59,999	\$2.25	\$1,500		
60,000 to 79,999	\$1.80	\$1,500		

#### **Studio Implementation**

Studio empowers students to collaborate with each other and interact directly within content. Students and teachers can share, comment and give feedback within the video timeline. The cost of implementing Studio is \$1,500. The implementation includes:

- Creation of the Studio instance
- Integration with Canvas
- Up to 2 hours of remote training

#### **PORTFOLIUM**

The following table lists the Portfolium annual price tiers for FTEs or Non-Matriculated Users of Texas A&M System individual member institutions.

Portfolium				
FTE/User (low)	FTE/User (high)	Pathways	Program Assessment	Pathways + Program Assessment Bundle
Minimun	n Pricing	USD 5,000.00	USD 5,000.00	USD 5,000.00
200	999	USD 7.75	USD 7.75	USD 11.75
1,000	1,999	USD 6.54	USD 6.54	USD 9.92
2,000	4,999	USD 6.29	USD 6.29	USD 9.54
5,000	9,999	USD 6.15	USD 6.15	USD 9.32
10,000	14,999	USD 5.62	USD 5.62	USD 8.52
15,000	19,999	USD 4.83	USD 4.83	USD 7.32
20,000	29,999	USD 4.46	USD 4.46	USD 6.76
30,000	59,999	USD 4.10	USD 4.10	USD 6.22
60,000	79,999	USD 4.02	USD 4.02	USD 6.09

Portfolium Implementation Bundle (Basic)	USD 1,500.00
Portfolium Implementation Bundle (Lite)	USD 2,500.00
Portfolium Implementation Bundle (Full)	USD 6,000.00

Portfolium Ongoing Success Support is 20% of Portfolium subscription cost

#### **Portfolium Implementation Packages**

Basic	Lite	Full

Overview	We provide expertise and best-practice advice to align Portfolium with your specific initiatives. You manage and complete configuration tasks in an easy-to-use platform; we handle setup in Portfolium.		
FTE limit	5,000		Unlimited
Project Management	Scoping call; project plan template which you manage and update		Scoping call; weekly calls and/or status updates; full project plan management; and in -depth consultation with PC and CSM
Training	Unlimited on-demand training through videos and self-paced courses for a year		Same as Basic/Lite, plus one-hour online Q&A session with a trainer.
Adoption Consulting	NA Consultation in planning your Portfolium and a toolkit of communication and use resources.		
Networks	Configuration of 1 network		Configuration of up to 5 networks
Authentication	Assistance with integrating with your Single Sign-On (SSO) provider. Limited to InCommon Federation members or Canvas users; other SSO formats/providers are excluded.		Same as Basic/Lite, plus we also support SAML integration.
Branding	Use our customer-facing platform to apply your branding.		Same as Basic/Lite, plus consultation on best practices.
Launch Email	Create your launch message in our customer-facing platform.		Same as Basic/Lite, plus we advise you how to craft and successfully send a launch email that encourages adoption.
Courses	We'll help upload courses or advise you how to build course templates within Portfolium.		
Student/Faculty Data	We provide SIS data provisioning and import assistance and best		

	practices.
LMS Integration	We will guide you through integrating your LMS with Portfolium and validate that the integration is successful.
Data Refresh	We assist you with uploading new users and sending launch emails to them on a regular basis.

#### **CATALOG**

Catalog has an annual subscription fee and one time implementation fee. Annual Catalog pricing for Texas A&M System's is based on individual member institutions.

Subscription \$12,000

One-time implementation cost of \$4,650<sup>1</sup>

- Implementation\*
- On-demand training and 30 minute followup QA session

Payment Gateway Configuration \$1,400<sup>2</sup>

<sup>1</sup>Application of the institution-specific branding (consisting of logo, color scheme, and feature image/text), to one (1) Canvas Catalog account. Provide a standard authoring template for publishing course completion certificates (client may customize as needed). Project Consultant to take an active project management role by providing a customized project plan, assigning resources to tasks, identifying the critical path, and scheduling regular project check-in calls with client staff. One Custom URL for the institution's Canvas Catalog domain. If needed, establishment of a trust relationship between the institution's existing Canvas instance and the additional Canvas instance implemented under Canvas Catalog to grant users access between instances without requiring additional login information. Authentication will utilize authentication providers configured in Canvas. Any additional authentication support, including building or hosting discovery pages will require a separate Professional Services engagement.

<sup>2</sup>Configuration of a supported payment gateway, if desired and available, using internal Instructure tools via credentials only (excludes participation in vendor management or other vetting processes). If a non-supported payment gateway is requested, a separate Professional Services engagement is required. Any gateway specific settings, configuration, params or other integrations that are not already included with the supported integration will require a separate Professional Services engagement. Limited to configuration of 1 payment gateway from the list below, for up to 5 catalogs or sub-catalogs. Supported payment gateways include the following:

Supported payment gateways include the following:

- Authorize.net Accept Hosted
- Cashnet
- CCP

- CommWeb
- Cyber Source
- Nelnet
- OneStopSecure
- PayU
- Paypal Payflow
- Paypal
- Touchnet

#### **IMPACT**

Impact has an annual subscription fee and one time implementation fee. The following table lists the annual Impact pricing tiers for Texas A&M System's individual member institutions.

Impact			
FTE/User (low)	FTE/User (high)	Price per FTE/User	
Minimum Subscription		USD 5,000.00	
200	999	USD 6.25	
1,000	1,999	USD 5.00	
2,000	4,999	USD 4.00	
5,000	9,999	USD 3.25	
10,000	14,999	USD 3.00	
15,000	19,999	USD 2.75	
20,000	29,999	USD 2.25	
30,000	59,999	USD 2.00	
60,000	Above	USD 1.75	

One-time implementation cost of \$3,900