

HUB Plan for Fiscal Years 2018 and 2019

Agency/IHE Name:

The Texas A&M University System

Agency/IHE Number:

710

Agency-Specific HUB Goals	Fiscal Year 2018	Fiscal Year 2019
Heavy Construction	0.00%	0.00%
Building Construction	15.00%	15.00%
Special Trade Construction	11.00%	11.00%
Professional Services	34.00%	34.00%
Other Services	11.00%	11.00%
Commodities	44.00%	44.00%

Describe good faith efforts to meet HUB goals in fiscal years 2018 and 2019. The agency should describe the agency's outreach efforts, HUB program staffing, and any other relevant information to describe efforts to meet HUB goals established under Section 2161.123, Government Code.

The Texas A&M University System office (TAMUS) is committed to promoting the participation of minority and woman-owned businesses through the Historically Underutilized Business (HUB) Program for the procurement of goods and/or services. TAMUS will make a good faith effort to assist HUB vendors in gaining equal access and equal opportunities to receive contract and subcontract awards for design and construction of building construction projects, and for the purchase of supplies, materials, equipment and services, including those relating to the issuance of bonds.

This section addresses details of the various ways TAMUS will make a good-faith effort to achieve its FY18 and FY19 HUB goals through internal and external plans and activities as well as coordinating efforts with the TAMUS department of Facilities Planning and Construction. Please note that our FY19 HUB goals are currently the same as our FY18 HUB goals and they are subject to change after the FY18 annual HUB report is published.

Internal Plans and Activities

Provide training to our departments on HUB vendor identification and utilization to achieve our goals.

Improve communication to the HUB vendor community by improving our webpage.

Monitoring HUB performance of our prime Architect/Engineer teams and General Contractors through Progress Assessment Reports submitted with project pay applications to assure compliance with HUB goal commitments.

Arrange and schedule specialized forums for HUB vendors to introduce their goods and/or services to TAMUS departments.

Sponsor, participate and attend HUB forums, fairs, and events that have been proven and identified to be in the best interest of the TAMUS.

Identify and utilize HUB vendors that provide goods/services under group or cooperative purchasing contracts.

TAMUS has identified a mentor/protégé and is actively pursuing the application process for inclusion in FY18.

Facilities Planning and Construction (FP&C)

Coordinate efforts and encourage networking between the TAMUS HUB Coordinators and FP&C to enhance HUB participation in bidding opportunities with TAMUS construction projects throughout Texas.

Provide strategic recruitment and outreach conferences/meetings to review and promote upcoming construction opportunities that develops and encourages partnership opportunities between the prime contractor and HUB subcontractors.

Provide training to prime contractors on good faith effort requirements and the proper completion of HUB Subcontracting Plans that relate to FP&C construction projects.

The TAMUS HUB Program office will work closely with prime general contractors and architect/engineers on their monthly pay application Progress Assessment Reports (PARs) to assure all HUB utilization is being captured and reported accurately.

External Plans and Activities

Coordinate efforts with TAMUS member HUB coordinators, other state agencies, and minority trade organizations to provide maximum exposure and coverage at HUB events throughout the State of Texas.

Coordinate, facilitate, and participate in activities that promote economic opportunities for HUB vendors. Whenever possible, the TAMUS HUB Program office will share cost, information, administration responsibilities, and other resources with one or more TAMUS members or other state agencies.

Work closely with HUB advocacy groups, such as Texas Association of Mexican American Chambers of Commerce and Texas Association of African American Chambers of Commerce, to provide assistance as defined in Memorandum of Agreements.

Provide assistance to the members regarding all aspects of their HUB Program to include but not limited to certification, mentor/protégé, reporting, audit, training, and recruitment.

Host semi-annual meetings for all TAMUS members to gather and discuss HUB related topics.

Coordinate an annual HUB vendor fair with participation from all TAMUS members.

Fiscal Year 2016 Assessment of HUB Related Activities

Agency/IHE Name:	The Texas A&M University System	
Agency/IHE Number:	710	
Fiscal Year:	FY16	

NOTE: The following assessment is about HUB related activities during the above referenced period in your Agency/Institution

1-Your Agency/IHE HUB Goals:

Procurement Category	Goal	Performance
Heavy Construction	0.00%	0.00%
Building Construction	16.00%	11.19%
Special Trade Construction	12.00%	4.65%
Professional Services	34.00%	39.62%
Other Services	11.00%	4.51%
Commodities	47.00%	51.69%

2- Prime Contract Activities

2a-Prime Contract: Total expenditure during fiscal year 2016

Procurement Category	African American	Asian American	Hispanic American	Native American	Non-minority Woman	Disabled Veteran		Non-HUB	HUB Total
						Included in HUB Groups	Not Included in HUB Groups		
Heavy Construction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Building Construction	\$ 71,638.00	\$ 367,362.00	\$ 292,614.00	\$ -	\$ 1,742,976.00	\$ -	\$ -	\$ 386,011,350.00	\$ 2,474,590.00
Special Trade Construction	\$ -	\$ -	\$ -	\$ -	\$ 3,614.00	\$ -	\$ -	\$ 101,288.00	\$ 3,614.00
Professional Services	\$ -	\$ 100,276.00	\$ 3,029,753.00	\$ -	\$ -	\$ -	\$ 2,710.00	\$ 20,628,696.00	\$ 3,132,739.00
Other Services	\$ 295,275.00	\$ 12,000.00	\$ 879.00	\$ -	\$ 289,685.00	\$ -	\$ 3,293.00	\$ 18,696,722.00	\$ 601,132.00
Commodities	\$ 1,111,921.00	\$ 1,948,095.00	\$ 429,624.00	\$ -	\$ 6,648,608.00	\$ -	\$ -	\$ 9,549,727.00	\$ 10,138,248.00
Total	\$ 1,478,834.00	\$ 2,427,733.00	\$ 3,752,870.00	\$ -	\$ 8,684,883.00	\$ -	\$ 6,003.00	\$ 434,987,783.00	\$ 16,350,323.00

2b-Prime Contract: Number of HUB/non-HUB vendors (ongoing and new) utilized in fiscal year 2016

Procurement Category	African American	Asian American	Hispanic American	Native American	Non-minority Woman	Disabled Veteran		Non-HUB	HUB Total
						Included in HUB Groups	Not Included in HUB Groups		
Heavy Construction	0	0	0	0	0	0	0	0	0
Building Construction	7	1	5	0	23	0	0	130	36
Special Trade Construction	0	0	0	0	4	0	0	5	4
Professional Services	0	3	12	0	0	0	2	74	17
Other Services	4	1	5	0	22	0	2	332	34
Commodities	9	6	8	0	29	0	0	117	52
Total	20	11	30	0	78	0	4	658	143

3- Subcontract Activities

3a-Subcontract: Total expenditure during fiscal year 2016

Procurement Category	African American	Asian American	Hispanic American	Native American	Non-minority Woman	Disabled Veteran		Non-HUB	HUB Total
						Included in HUB Groups	Not Included in HUB Groups		
Heavy Construction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Building Construction	\$ 731,660.00	\$ 1,361,785.00	\$ 11,967,448.00	\$ 334,627.00	\$ 26,606,597.00	\$ -	\$ -	\$ -	\$ 41,002,117.00
Special Trade Construction	\$ -	\$ -	\$ -	\$ -	\$ 1,260.00	\$ -	\$ -	\$ -	\$ 1,260.00
Professional Services	\$ 782,933.00	\$ 3,221,022.00	\$ 692,751.00	\$ -	\$ 1,585,735.00	\$ -	\$ -	\$ -	\$ 6,282,441.00
Other Services	\$ -	\$ -	\$ 268,343.00	\$ -	\$ 865.00	\$ -	\$ -	\$ -	\$ 269,208.00
Commodities	\$ 5,871.00	\$ 72.00	\$ 435.00	\$ -	\$ 31,457.00	\$ -	\$ 132.00	\$ -	\$ 37,967.00
Total	\$ 1,520,464.00	\$ 4,582,879.00	\$ 12,928,977.00	\$ 334,627.00	\$ 28,225,914.00	\$ -	\$ 132.00	\$ -	\$ 47,592,993.00

3b-Subcontract: Number of HUB/non-HUB vendors (ongoing and new) utilized in fiscal year 2016

Procurement Category	African American	Asian American	Hispanic American	Native American	Non-minority Woman	Disabled Veteran		Non-HUB	HUB Total
						Included in HUB Groups	Not Included in HUB Groups		
Heavy Construction	0	0	0	0	0	0	0	0	0
Building Construction	3	5	18	2	55	0	0	0	83
Special Trade Construction	0	0	0	0	4	0	0	18	4
Professional Services	0	5	26	2	2	0	0	0	35
Other Services	0	0	2	0	6	0	0	140	8
Commodities	5	2	6	0	27	0	1	207	41
Total	8	12	52	4	94	0	1	365	171

4-New Vendors: Number of vendors (prime and sub) utilized in fiscal year 2016 which were not used during the last 2 years.

Procurement Category	African American	Asian American	Hispanic American	Native American	Non-minority Woman	Disabled Veteran		Non-HUB	HUB Total
						Included in HUB Groups	Not Included in HUB Groups		
Heavy Construction	0	0	0	0	0	0	0	0	0
Building Construction	1	0	0	0	13	0	0	59	14
Special Trade Construction	0	0	0	0	3	0	0	4	3
Professional Services	0	3	7	0	0	0	0	30	10
Other Services	2	1	4	0	10	0	2	242	19
Commodities	2	6	5	0	16	0	0	74	29
Total	5	10	16	0	42	0	2	409	75

5- Sponsored or participated in local and statewide settings to encourage HUB participation in state procurement activities.

Event/Activity	Number of Events Hosted or Attended	
	Hosted	Attended
Economic Opportunity Forum	0	9
Annual Meeting/Setting	2	1
Advocacy Group Meeting (i.e., TAAACC, TAMACC, etc.)	0	3
Other (Please explain) - Subcontractor Meet & Greet events for specific construction projects	4	0

6- Mentor-Protégé Program:

Active Mentor-Protégé Program	Ongoing	Added in Fiscal Year 2016
Number of Programs	0	0

7- HUB program staffing:

HUB Staffing	Allocated	Current
Staff size	3	3

8-Work Related Activities Conducted by HUB Program Staff:

HUB Program Personnel	% of Weekly Hrs. with HUB	% of Weekly Hrs. with Purchasing	% of Weekly Hrs. with Contract
Staff -1	60.00%	20.00%	20.00%
Staff -2	30.00%	70.00%	0.00%
Staff -3	5.00%	15.00%	80.00%

9- Justification for not reaching the intended goals and other remarks.

The Texas A&M University System fell short in FY16 of our agency-specific HUB goals in three categories; building construction, special trade construction, and other services.

Our building construction performance was impacted by a couple of large athletic stadium projects that had challenges identifying HUB subcontractors as well as one other office building project that underperformed in utilizing HUB subcontractors.

Special trade construction has very little spend annually and these projects are typically done with an outsourced provider under contract that is not a HUB vendor.

Other services is impacted by a couple of large projects in which the prime is not a HUB vendor and there are very few or no subcontracting opportunities.

Fiscal Year 2017 Assessment of HUB Related Activities

Agency/IHE Name:	The Texas A&M University System	
Agency/IHE Number:	710	
Fiscal Year:	FY17	

NOTE: The following assessment is about HUB related activities during the above referenced period in your Agency/Institution

1-Your Agency/IHE HUB Goals:

Procurement Category	Goal	Performance
Heavy Construction	0.00%	0.00%
Building Construction	15.00%	19.63%
Special Trade Construction	11.00%	1.35%
Professional Services	35.00%	35.43%
Other Services	11.00%	6.91%
Commodities	46.00%	45.89%

2- Prime Contract Activities

2a-Prime Contract: Total expenditure during fiscal year 2017

Procurement Category	African American	Asian American	Hispanic American	Native American	Non-minority Woman	Disabled Veteran		Non-HUB	HUB Total
						Included in HUB Groups	Not Included in HUB Groups		
Heavy Construction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Building Construction	\$ 112,673.00	\$ 443,424.00	\$ 923,834.00	\$ -	\$ 1,375,847.00	\$ -	\$ 76,459.00	\$ 391,194,572.00	\$ 2,932,237.00
Special Trade Construction	\$ -	\$ -	\$ -	\$ -	\$ 3,446.00	\$ -	\$ -	\$ 270,882.00	\$ 3,446.00
Professional Services	\$ -	\$ 47,457.00	\$ 1,655,566.00	\$ 694,152.00	\$ -	\$ -	\$ 1,150.00	\$ 62,274,486.00	\$ 2,398,325.00
Other Services	\$ 710,351.00	\$ -	\$ 3,050.00	\$ -	\$ 1,183,972.00	\$ -	\$ 400.00	\$ 28,226,514.00	\$ 1,897,773.00
Commodities	\$ 1,643,787.00	\$ 31,275.00	\$ 1,486,345.00	\$ -	\$ 6,890,408.00	\$ -	\$ -	\$ 11,911,891.00	\$ 10,051,815.00
Total	\$ 2,466,811.00	\$ 522,156.00	\$ 4,068,795.00	\$ 694,152.00	\$ 9,453,673.00	\$ -	\$ 78,009.00	\$ 493,878,345.00	\$ 17,283,596.00

2b-Prime Contract: Number of HUB/non-HUB vendors (ongoing and new) utilized in fiscal year 2017

Procurement Category	African American	Asian American	Hispanic American	Native American	Non-minority Woman	Disabled Veteran		Non-HUB	HUB Total
						Included in HUB Groups	Not Included in HUB Groups		
Heavy Construction	0	0	0	0	0	0	0	0	0
Building Construction	4	5	8	0	23	0	4	177	44
Special Trade Construction	0	0	0	0	4	0	0	6	4
Professional Services	0	4	10	3	0	0	1	106	18
Other Services	4	0	0	0	25	0	1	344	30
Commodities	10	2	17	0	31	0	0	172	60
Total	18	11	35	3	83	0	6	805	156

3- Subcontract Activities

3a-Subcontract: Total expenditure during fiscal year 2017

Procurement Category	African American	Asian American	Hispanic American	Native American	Non-minority Woman	Disabled Veteran		Non-HUB	HUB Total
						Included in HUB Groups	Not Included in HUB Groups		
Heavy Construction	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Building Construction	\$ 1,288,443.00	\$ 1,317,775.00	\$ 21,336,211.00	\$ 28,978.00	\$ 50,454,709.00	\$ -	\$ -	\$ -	\$ 74,426,116.00
Special Trade Construction	\$ -	\$ -	\$ -	\$ -	\$ 254.00	\$ -	\$ -	\$ -	\$ 254.00
Professional Services	\$ 2,085,709.00	\$ 10,371,322.00	\$ 2,662,554.00	\$ 602,622.00	\$ 4,752,543.00	\$ -	\$ 43,100.00	\$ -	\$ 20,517,850.00
Other Services	\$ -	\$ -	\$ 183,739.00	\$ -	\$ 90.00	\$ -	\$ -	\$ -	\$ 183,829.00
Commodities	\$ 1,603.00	\$ 216.00	\$ 1,629.00	\$ -	\$ 24,559.00	\$ -	\$ -	\$ -	\$ 28,007.00
Total	\$ 3,375,755.00	\$ 11,689,313.00	\$ 24,184,133.00	\$ 631,600.00	\$ 55,232,155.00	\$ -	\$ 43,100.00	\$ -	\$ 95,156,056.00

3b-Subcontract: Number of HUB/non-HUB vendors (ongoing and new) utilized in fiscal year 2017

Procurement Category	African American	Asian American	Hispanic American	Native American	Non-minority Woman	Disabled Veteran		Non-HUB	HUB Total
						Included in HUB Groups	Not Included in HUB Groups		
Heavy Construction	0	0	0	0	0	0	0	0	0
Building Construction	4	7	48	3	72	0	0	0	134
Special Trade Construction	0	0	0	0	5	0	0	11	5
Professional Services	1	11	44	3	4	0	0	0	63
Other Services	0	0	2	0	2	0	0	125	4
Commodities	4	1	2	0	20	0	0	196	27
Total	9	19	96	6	103	0	0	332	233

4-New Vendors: Number of vendors (prime and sub) utilized in fiscal year 2017 which were not used during the last 2 years.

Procurement Category	African American	Asian American	Hispanic American	Native American	Non-minority Woman	Disabled Veteran		Non-HUB	HUB Total
						Included in HUB Groups	Not Included in HUB Groups		
Heavy Construction	0	0	0	0	0	0	0	0	0
Building Construction	1	3	5	0	5	0	3	83	17
Special Trade Construction	0	0	0	0	1	0	0	4	1
Professional Services	0	4	0	3	0	0	0	49	7
Other Services	0	0	0	0	6	0	0	120	6
Commodities	6	0	4	0	11	0	0	87	21
Total	7	7	9	3	23	0	3	343	52

5- Sponsored or participated in local and statewide settings to encourage HUB participation in state procurement activities.

Event/Activity	Number of Events Hosted or Attended	
	Hosted	Attended
Economic Opportunity Forum	0	6
Annual Meeting/Setting	1	1
Advocacy Group Meeting (i.e., TAAACC, TAMACC, etc.)	0	4
Other (Please explain) - Subcontractor Meet & Greet	4	0

6- Mentor-Protégé Program:

Active Mentor-Protégé Program	Ongoing	Added in Fiscal Year 2017
Number of Programs	0	0

7- HUB program staffing:

HUB Staffing	Allocated	Current
Staff size	3	3

8-Work Related Activities Conducted by HUB Program Staff:

HUB Program Personnel	% of Weekly Hrs. with HUB	% of Weekly Hrs. with Purchasing	% of Weekly Hrs. with Contract
Staff -1	60.00%	20.00%	20.00%
Staff -2	30.00%	70.00%	0.00%
Staff -3	5.00%	15.00%	80.00%

9- Justification for not reaching the intended goals and other remarks.

The Texas A&M University System fell short in FY17 of our agency-specific HUB goals in two categories; special trade construction and other services.

Special trade construction has very little spend annually and these projects are typically done with an outsourced provider under contract that is not a HUB vendor.

Other services is impacted by a couple of large projects in which the prime is not a HUB vendor and there are very few or no subcontracting opportunities.